The Four Obsessions Of An Extraordinary Executive A

Dave Ulrich, Norm Smallwood

The Four Obsessions of an Extraordinary Executive Patrick M. Lencioni, 2010-06-22 A gripping tale that reveals what occupies the minds of the world's best business leaders As CEO, most everything that Rich O'Connor did had something to do with at least one of the four disciplines on his famed yellow sheet. Some of the firm's executives joked that he was obsessed with it. Interestingly, only a handful of people knew what was on that sheet, and so it remained something of a mystery. Which was okay with Rich, because no one really needed to understand it, other than him. He certainly never suspected that it would become the blueprint of an employee's plan to destroy the firm. In this stunning follow-up to his best-selling book, The Five Temptations of a CEO, Patrick Lencioni offers up another leadership fable that's every bit as compelling and illuminating as its predecessor. This time, Lencioni's focus is on a leader's crucial role in building a healthy organization - an often overlooked but essential element of business life that is the linchpin of sustained success. Readers are treated to a story of corporate intrigue as Rich O'Connor, fictional CEO of technology consulting company Telegraph Partners, faces a leadership challenge so great that it threatens to topple his company, his career and everything he holds true about what makes a leader truly exceptional. In the story's telling, Lencioni deftly helps his readers understand the disarming simplicity and power of creating a healthy organization and reveals four key disciplines that they can follow to achieve it. In The Four Obsessions of an Extraordinary Executive, Lencioni delivers an utterly gripping tale with a powerful and memorable message for all who strive to be remarkable leaders.

The Five Temptations of a CEO Patrick M. Lencioni,2008-06-23 A commemorative edition of the landmark book from Patrick Lencioni When it was published ten years ago, The Five Temptations of a CEO was like no other business book that came before. Highly sought-after management consultant Patrick Lencioni deftly told the tale of a young CEO who, facing his first annual board review, knows he is failing, but doesn't know why. Refreshingly original and utterly compelling, this razor-sharp novelette plus self-assessment (written to be read in one sitting) serves as a timeless and potent reminder that success as a leader can come down to practicing a few simple behaviors that are painfully difficult for each of us to master. Any executive can learn how to recognize the mistakes that leaders can make and how to avoid them. The lessons in The Five Temptations of a CEO, are as relevant today as ever, and this special anniversary edition celebrates ten years of inspiration and enlightenment with a brand-new introduction and reflections from Lencioni on new challenges in business and

leadership that have arisen in the past ten years.

Silos, Politics and Turf Wars Patrick M. Lencioni,2010-06-03 Practical and hands-on strategies for breaking down silos and minimizing workplace politics In yet another page-turner, New York Times best-selling author and acclaimed management expert Patrick Lencioni addresses the costly and maddening issue of silos: the barriers that create organizational politics. Silos devastate organizations, kill productivity, push good people out the door, and jeopardize the achievement of corporate goals. As with his other books, Lencioni writes Silos, Politics, and Turf Wars as a fictional—but eerily familiar—story. The story is about Jude Cousins, an eager young management consultant struggling to launch his practice by solving one of the more universal and frustrating problems faced by his clients. Through trial and error, he develops a simple yet ground-breaking approach for helping them transform confusion and infighting into clarity and alignment. In the book, you'll find: Ways to recognize the devastating—and destructive—power of silos How to create an overarching thematic goal or rallying cry for your organization Strategies for employees to avoid the confusion that often accompanies working in matrix organizations Perfect for executives, managers, and other business leaders, Silos, Politics, and Turf Wars will also earn a place in the libraries of consultants and other professionals who serve organizations of all sizes.

Death by Meeting Patrick M. Lencioni,2010-06-03 A straightforward framework for creating engaging and exciting business meetings Casey McDaniel had never been so nervous in his life. In just ten minutes, The Meeting, as it would forever be known, would begin. Casey had every reason to believe that his performance over the next two hours would determine the fate of his career, his financial future, and the company he had built from scratch. "How could my life have unraveled so quickly?" he wondered. In his latest page-turning work of business fiction, best-selling author Patrick Lencioni provides readers with another powerful and thought-provoking book, this one centered around a cure for the most painful yet underestimated problem of modern business: bad meetings. And what he suggests is both simple and revolutionary. Casey McDaniel, the founder and CEO of Yip Software, is in the midst of a problem he created, but one he doesn't know how to solve. And he doesn't know where or who to turn to for advice. His staff can't help him; they're as dumbfounded as he is by their tortuous meetings. Then an unlikely advisor, Will Peterson, enters Casey's world. When he proposes an unconventional, even radical, approach to solving the meeting problem, Casey is just desperate enough to listen. As in his other books, Lencioni provides a framework for his groundbreaking model, and makes it applicable to the real world. Death by Meeting is nothing short of a blueprint for leaders who want to eliminate waste and frustration among their teams and create environments of engagement and passion.

The Four Obsessions of an Extraordinary Executive Patrick M. Lencioni,2000-08-24 A gripping tale that reveals what occupies the minds of the world's best business leaders As CEO, most everything that Rich O'Connor did had something to do

with at least one of the four disciplines on his famed yellow sheet. Some of the firm's executives joked that he was obsessed with it. Interestingly, only a handful of people knew what was on that sheet, and so it remained something of a mystery. Which was okay with Rich, because no one really needed to understand it, other than him. He certainly never suspected that it would become the blueprint of an employee's plan to destroy the firm. In this stunning follow-up to his best-selling book, The Five Temptations of a CEO, Patrick Lencioni offers up another leadership fable that's every bit as compelling and illuminating as its predecessor. This time, Lencioni's focus is on a leader's crucial role in building a healthy organization - an often overlooked but essential element of business life that is the linchpin of sustained success. Readers are treated to a story of corporate intrigue as Rich O'Connor, fictional CEO of technology consulting company Telegraph Partners, faces a leadership challenge so great that it threatens to topple his company, his career and everything he holds true about what makes a leader truly exceptional. In the story's telling, Lencioni deftly helps his readers understand the disarming simplicity and power of creating a healthy organization and reveals four key disciplines that they can follow to achieve it. In The Four Obsessions of an Extraordinary Executive, Lencioni delivers an utterly gripping tale with a powerful and memorable message for all who strive to be remarkable leaders.

Getting Naked Patrick M. Lencioni,2010-02-02 Another extraordinary business fable from the New York Times bestselling author Patrick Lencioni Written in the same dynamic style as his previous bestsellers including The Five Dysfunctions of a Team, Lencioni illustrates the principles of inspiring client loyalty through a fascinating business fable. He explains the theory of vulnerability in depth and presents concrete steps for putting it to work in any organization. The story follows a small consulting firm, Lighthouse Partners, which often beats out big-name competitors for top clients. One such competitor buys out Lighthouse and learns important lessons about what it means to provide value to its clients. Offers a key resource for gaining competitive advantage in tough times Shows why the quality of vulnerability is so important in business Includes ideas for inspiring customer and client loyalty Written by the highly successful consultant and business writer Patrick Lencioni This new book in the popular Lencioni series shows what it takes to gain a real and lasting competitive edge.

The Motive Patrick M. Lencioni,2020-02-26 Shay was still angry but shrugged nonchalantly as if to say, it's not that big of a deal. "So, what am I wrong about?" "You're not going to want to hear this, but I have to tell you anyway." Liam paused before finishing. "You might be working hard, but you're not doing it for the company." "What the hell does that mean?" Shay wanted to know. Knowing that his adversary might punch him for what he was about to say, Liam responded. "You're doing it for yourself." New York Times best-selling author Patrick Lencioni has written a dozen books that focus on how leaders can build teams and lead organizations. In The Motive, he shifts his attention toward helping them understand the importance of why they're leading in the first place. In what may be his edgiest page-turner to date, Lencioni thrusts his readers into a daylong conversation between rival CEOs. Shay Davis is the CEO of Golden Gate Alarm, who, after just a year in his role, is

beginning to worry about his job and is desperate to figure out how to turn things around. With nowhere else to turn, Shay receives some hard-to-swallow advice from the most unlikely and unwanted source—Liam Alcott, CEO of a more successful security company and his most hated opponent. Lencioni uses unexpected plot twists and crisp dialogue to take us on a journey that culminates in a resolution that is as unexpected as it is enlightening. As he does in his other books, he then provides a straightforward summary of the lessons from the fable, combining a clear explanation of his theory with practical advice to help executives examine their true motivation for leading. In addition to provoking readers to honestly assess themselves, Lencioni presents action steps for changing their approach in five key areas. In doing so, he helps leaders avoid the pitfalls that stifle their organizations and even hurt the people they are meant to serve.

Overcoming the Five Dysfunctions of a Team Patrick M. Lencioni,2010-06-03 Practical exercises and hands-on tools to bring to life the timeless advice found in the author's best-selling book, The Five Dysfunctions of a Team In the years following the publication of Patrick Lencioni's best seller, The Five Dysfunctions of a Team, fans have been clamoring for more information on how to implement the ideas outlined in the book. In Overcoming the Five Dysfunctions of a Team, Lencioni offers specific, practical guidance for overcoming the five dysfunctions, using tools, exercises, assessments, and real-world examples. He examines questions that all teams must ask themselves: Are we really a team? How are we currently performing? Are we prepared to invest the time and energy required to be a great team? Written concisely and to the point, this guide gives leaders, line managers, and consultants alike the tools they need to get their teams up and running quickly and effectively.

The Three Signs of a Miserable Job Patrick M. Lencioni, 2010-06-03 A bestselling author and business guru tells how to improve your job satisfaction and performance. In his sixth fable, bestselling author Patrick Lencioni takes on a topic that almost everyone can relate to: the causes of a miserable job. Millions of workers, even those who have carefully chosen careers based on true passions and interests, dread going to work, suffering each day as they trudge to jobs that make them cynical, weary, and frustrated. It is a simple fact of business life that any job, from investment banker to dishwasher, can become miserable. Through the story of a CEO turned pizzeria manager, Lencioni reveals the three elements that make work miserable -- irrelevance, immeasurability, and anonymity -- and gives managers and their employees the keys to make any job more fulfilling. As with all of Lencioni?s books, this one is filled with actionable advice you can put into effect immediately. In addition to the fable, the book includes a detailed model examining the three signs of job misery and how they can be remedied. It covers the benefits of managing for job fulfillment within organizations -- increased productivity, greater retention, and competitive advantage -- and offers examples of how managers can use the applications in the book to deal with specific jobs and situations. Patrick Lencioni (San Francisco, CA) is President of The Table Group, a management consulting firm specializing in executive team development and organizational health. As a consultant and keynote speaker,

he has worked with thousands of senior executives and executive teams in organizations ranging from Fortune 500 companies to high-tech startups to universities and nonprofits. His clients include AT&T, Bechtel, Boeing, Cisco, Sam?s Club, Microsoft, Mitsubishi, Allstate, Visa, FedEx, New York Life, Sprint, Novell, Sybase, The Make-A-Wish Foundation, and the U.S. Military Academy at West Point. Lencioni is the author of six bestselling books, including The Five Dysfunctions of a Team. He previously worked for Oracle, Sybase, and the management consulting firm Bain & Company.

Tuesday Morning Coaching David Cottrell, 2012-11-09 From the author of the bestselling Monday Morning series--an instructive, inspiring story on rebooting your life and career with the power of simple truths Ryan Harris has been floundering for too long. His career is off track, and his personal life is in shambles. In his own words, he feels like he has been beaten up physically and emotionally for months. For the first time in his life, he knows he is unable to pull himself out of this funk by himself. Ryan turns to Jeff Walters, a personal coach and mentor he had once worked with. Ryan had always admired the way Jeff handled challenges and the success that always seemed to follow. Jeff agrees to coach Ryan every Tuesday morning for eight weeks. The story of Ryan's personal awakening, Tuesday Morning Coaching reveals the timeless truths anyone can rely on when success seems impossible. Jeff explains that real success lies in embracing the simple verities of life; it's more about how we live than what we do. Jeff reveals the eight basic truths of success, including: No Matter What . . . accept your responsibilities, maintain focus, and move forward And Then Some . . . give a little more than people expect Above All Else . . . know what is nonnegotiable at work and in life From Now On . . . learn from your failures and refuse to make the same mistake twice Consider It Done . . . deliver on your word, without fail You will learn, as Ryan does, that you have been getting in your own way. Attaining overall success isn't about solving a specific problem; it's about basing your life on what is true and behaving accordingly. When you hit career roadblocks, burn out on stress, and arrive at crossroads in your personal relationships--well, that's just life. Only when you follow a path paved on eternal human truths will you live a quality life. Read Tuesday Morning Coaching and take your first steps to a life of richness, fulfillment, and overall career and life success. Tuesday Morning Coaching tells the story of Ryan Harris, a successful manager who is burned out and tired of working hard but going nowhere. Looking for guidance, Ryan reaches out to Jeff Walters, a semiretired executive who agrees to coach Ryan. Ryan learns that the solutions to his most challenging problems are often commonsense principles, based on taking responsibilities for your actions, going the extra yard in every situation, always keeping your word, and never deviating from your personal values. Tuesday Morning Coaching draws on real examples of people and organizations that have identified and implemented simple philosophies that led to their success, and outlines a simple yet profound approach that can lead to spectacular personal and business achievements.

The 3 Big Questions for a Frantic Family Patrick M. Lencioni,2008-09-09 A singularly relevant application of organizational leadership to the home and family In this unique and groundbreaking book, business consultant and New York

Times best-selling author Patrick Lencioni sets his sights on the most important organization in our lives—the family. As a husband and as the father of four young boys, Lencioni realized the discrepancy between the time and energy his clients put into running their organizations and the reactive way most people run their personal lives. Having experienced the stress of a frantic family firsthand, he and his wife began applying some of the tools he uses with Fortune 500 companies at home, and with surprising results. In the book, you'll learn to answer questions like: What makes my family unique? What is my family's biggest priority-its rallying cry-right now? How can my family use the answers to these questions today, next week, and next year? An indispensable resource for busy professionals with full family lives, The 3 Big Questions for a Frantic Family belongs on the bookshelves of anyone who has ever struggled to balance leading people at work with leading a family unit.

Leadership Sustainability: Seven Disciplines to Achieve the Changes Great Leaders Know They Must Make Dave Ulrich, Norm Smallwood, 2013-04-05 MAKE YOUR LEADERSHIP EFFORTS STICK Every day, thousands of people put great effort--and money--into becoming more effective leaders, through seminars, personal coaching, and employee development plans. These undertakings can do wonders to help leaders of all stripes improve their effectiveness. But not every leader finishes what he or she starts--and many revert back to less effective habits, often without even realizing it. How can you ensure that you stick with all the positive changes you have made? How do you make sure you don't slip back into your old ways? Answer: Leadership Sustainability Dave Ulrich--the man BusinessWeek referred to as the #1 Management Educator and Guru-teams up with leadership expert Norm Smallwood to go where no leadership guide has gone. This dream team provides sophisticated, proven leadership sustainability ideas and tools that you can put to use immediately. Leadership Sustainability helps you turn good intentions into effective actions by mastering seven critical disciplines: Simplicity: Focus on the few key behaviors that will have the most impact. Time: Allocate your time so your calendar matches your intentions. Accountability: Take personal responsibility for doing what you say you will do. Resources: Support your leadership with effective, ongoing coaching and HR systems. Tracking: Develop metrics for measuring your leadership improvement. Melioration: Learn from your mistakes and demonstrate resilience. Emotion: Draw on deep personal values to keep yourself motivated. The journey to great leadership doesn't end with learning and implementing effective new skills. Great leadership is about consistency, and the drive for consistency is a never-ending process. Use Leadership Sustainability to ensure leadership greatness today, tomorrow, and for the rest of your life. PRAISE FOR LEADERSHIP SUSTAINABILITY: Dave and Norm propose a practical approach to solving the problem of leaders turning what they intend into what they do. The seven principles provide a simple and practical way to get things done. -- Ram Charan, coauthor of the New York Times bestselling Execution Dave and Norm do a great job about teaching leaders not just what to do, but how to make sure that they do it. The ideas in the book are insightful, specific, and actionable. -- Gina Qiao, SVP Human Resources, Lenovo Finally, a 'how-to' book that is grounded in the real-world dynamics of leading organizations! -- Dixon Thayer, CEO, HealthNEXT Dave and

Norm provide both an in-depth understanding of why we often fall short and a set of tools for getting on with it. -- Morgan W. McCall, Jr., Professor, Marshall School of Business, University of Southern California, and author of High Flyer Leaders all over the world will celebrate Dave and Norm's powerful new gift: the concept of Leadership Sustainability and its seven disciplines. -- Frances Hesselbein, President and CEO, The Frances Hesselbein Leadership Institute Finally, we have two scholar-practitioners who correctly address evidence that one of every two leaders fails and offer solutions about proper execution that leads to sustainability. -- W. Warner Burke, Professor of Psychology and Education, Teachers College, Columbia University Dave and Norm understand that one of the keys to success is disciplined continuity and sustainability-which constitute a required core competency among leadership. -- Kathleen Wilson-Thompson, Chief Human Resources Officer, Walgreen Co.

The Five Dysfunctions of a Team Patrick M. Lencioni,2007-01-16 The Five Dysfunctions of a Team Workshop Team Assessment is a 38-item paper handout that is an excellent team development tool. A key component of the facilitator-lead Five Dysfunctions of a Team Workshop, the Team Assessment delivers what the name implies a team assessment rather than an individual self-assessment. It provides participants with an opportunity to begin exploring the pitfalls that are side-tracking their team. Easy to use, the Assessment is ideal for team off-sites, retreats, or a series of team development meetings. It will help teams of all types increase their cohesiveness and productivity.

The Advantage Patrick M. Lencioni, 2012-03-14 There is a competitive advantage out there, arguably more powerful than any other. Is it superior strategy? Faster innovation? Smarter employees? No, New York Times best-selling author, Patrick Lencioni, argues that the seminal difference between successful companies and mediocre ones has little to do with what they know and how smart they are and more to do with how healthy they are. In this book, Lencioni brings together his vast experience and many of the themes cultivated in his other best-selling books and delivers a first: a cohesive and comprehensive exploration of the unique advantage organizational health provides. Simply put, an organization is healthy when it is whole, consistent and complete, when its management, operations and culture are unified. Healthy organizations outperform their counterparts, are free of politics and confusion and provide an environment where star performers never want to leave. Lencioni's first non-fiction book provides leaders with a groundbreaking, approachable model for achieving organizational health—complete with stories, tips and anecdotes from his experiences consulting to some of the nation's leading organizations. In this age of informational ubiquity and nano-second change, it is no longer enough to build a competitive advantage based on intelligence alone. The Advantage provides a foundational construct for conducting business in a new way—one that maximizes human potential and aligns the organization around a common set of principles.

Managing from the Heart Hyler Bracey, Jack Rosenblum, Aubrey Sanford, Roy Trueblood, 2011-01-26 From the brain trust at The Atlanta Consulting Group comes a simple method hailed as a revolution in management practice: learning to

care. Caring isn't a frill. It delivers results. And for some unenlightened managers, learning to care can be a matter of corporate life or death. Managing from the Heart is the story of Harry Hartwell, a composite character drawn from decades of the authors' field experience on the front lines of management reform. Known by his staffers as "the Abominable No Man," Harry's remarkable transformation into a caring and compassionate manage offers an easy-to-apply business parable—and an absolutely painless, one-of-a-kind learning experience. Acquire the five principles of caring management. Your people will be glad you did. And so will everyone who keeps an eye on your bottom line. Praise for Managing from the Heart "Outstanding! Delivers the right message at a critical time."—Lee A. Robbins, VP and CFO, Puritan Bennett "Five powerful principles, so simple they are arresting. Their application by every manager can catapult a company to new heights of greatness."—Don M. Schrello, chairman, Schrello Direct Marketing, Inc. "Much needed!"—Norman Vincent Peale "Managing from the Heart is a gift you should give to yourself and your people. It outlines a beautiful philosophy that if applied will not only impact human satisfaction in your organization, but bottom line results."—Kenneth Blanchard, Ph.D., co-author of The One Minute Manager

The Great Game of Business Jack Stack, Bo Burlingham, 2013-07-04 In the early 1980s, Springfield Remanufacturing Corporation (SRC) in Springfield, Missouri, was a near bankrupt division of International Harvester. Today it's one of the most successful and competitive companies in the United States, with a share price 3000 times what it was thirty years ago. This miracle turnaround is all down to one man, Jack Stack, and his revolutionary system of Open-Book Management, in which every employee understands the company's key figures, can act on them and has a real stake in the business. In Stack's own words: 'When employees think, act and feel like owners ... everybody wins.' As a management strategy, 'the great game of business' is so simple and effective that it's been taken up by companies from Intel to Harley Davidson.

The Anatomy of Peace ,2008

What the Heck Is EOS? Gino Wickman,2017-09-05 Has your company struggled to roll EOS out to all levels of your organization? Do your employees understand why EOS is important or even what it is? What the Heck is EOS? is for the millions of employees in companies running their businesses on EOS (Entrepreneurial Operating System). An easy and fast read, this book answers the questions many employees have about EOS and their company: • What is an operating system? • What is EOS and why is my company using it? • What are the EOS foundational tools and how do they impact me? • What's in it for me? Designed to engage employees in the EOS process and tools, What the Heck is EOS? uses simple, straightforward language and provides questions about each tool for managers and employees to discuss creating more ownership and buy-in at the staff level. After reading this book, employees will not only have a better understanding of EOS but they will be more engaged, taking an active role in helping achieve your company's vision.

The Way of the Superior Man David Deida, 2008-09 Deida explores the most important issues in men's lives--from

career and family to women and intimacy to love and spirituality--to offer a practical guidebook for living a masculine life of integrity, authenticity, and freedom.

The Five Dysfunctions of a Team: Poster, 2nd Edition Patrick M. Lencioni,2012-04-10 Poster for The Five Dysfunctions of a Team.

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